

# Fremont BUSINESS RF

Excellence

#### Year in Review

A message from CEO Cindy Bonior page 2



#### **Mobile Marketing**

David Afana on why you should go mobile



#### **New Website**

Features are key to member success



Volume 15 Number 4

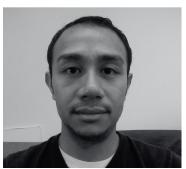
## **Q1 Issue: New Year Health**

**Quarter 1** 2015

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# 10 moves to stay fit in the office



By Nelson Toriano Mission Peak Fitness

Ergonomics 101 is the same in most office settings. Sit upright. Take breaks. Keep your screen at eve level. But what if that's not fatigued? What if lower back pain

It isn't enough. As technology evolves, there's no escaping the typical office setting. However, the good news is, by incorporating small movements throughout your day, there will be a noticeable impact on productivity and morale in 2015. Moreover, the great news is - they're easy to do.

1. Reach for the sky - As you look up and away from your computer, extend and lengthen your arms above your head. You increase blood flow through the arms and chest anytime your arms are above

enough? What if you still feel 2. Bounce around - Keep an inflatable exercise ball near your desk. Sit on it for a few minutes throughout the day. It'll force you to engage your core muscles to maintain proper posture. Over time, your core (which includes your lower back) will become stronger. Bouncing up and down is also a good stress reliever

> 3. Show someone how much **vou love them** - That would require you to extend both arms to the sides really wide and say "This much!" Stretching the arms, bringing the shoulder blades back and lifting the chest increases the blood flow through your entire upper body.

4. Look over – Place both hands on your right armrest and twist. You'll feel the stretch in your abs and lower back. Then do the same to the left. This controlled twisting motion stretches the muscles in your sides and lower back.

5. Kick your butt - With one heel at a time, kick yourself in the butt. As you sit, the weight of your body on the chair prevents blood circulation in the muscles of your butt and the back of your legs. Circulation returns when those muscles start moving again.

-Stay fit

page 2

## Healthcare in 2015: The Role of **Medical Urgent Care Centers**

By Dr. John Giddens Fremont Urgent Care Center

Have you noticed the increase in medical urgent care facilities either near your home or your workplace? Some experts say this is a result of the Affordable Care Act. Others suggest it is the natural evolution of the medical industry responding to the needs of a mobile society wanting greater flexibility and more options when it comes to meeting their healthcare needs.

Both are likely correct. We can all agree the era of the local family doctor who cared for all of the health needs of a patient and providing

by an array of medical providers including medical urgent care centers. The scope of services provided by an urgent care center will range between those services provided by a primary care doctor's office and those provided by the local emergency room. While some urgent care centers are run by hospitals or large medical corporations, most are operated by local doctors seeing patients in a new setting designed to provide quick efficient medical and treatment.

Your local urgent care center can be an asset to businesses by comprehensive

their family is long gone, replaced occupational medical services such pre-employment commercial driver medical exams, **OSHA** required medical exams, material exposure exams, blood tests. immunizations. screenings, worker's compensation assessment as well as treatment for routine injuries and illnesses.

> The advantage for a business or a patient in choosing an urgent care center over a primary care physician visit is extended office hours, including nights and weekends, drop-in or same day appointments, minimal wait time and expanded on-

> > -Urgent Care page 5

## Maintain, Don't Gain **Over the Holidays**

Now is a good time for a workplace weight maintenance challenge



By Juliette Carney Kaiser Permanente

Americans gain, on average, one pound each holiday season. While this may not seem like much. the cumulative weight gain over decades can become significant health issue.

Overweight individuals tend to gain even more. High exposure to palatable and high caloric foods along with a cultural acceptance of overeating make holiday weight maintenance even more challenging than usual. Cold weather, shorter daylight hours and social gatherings

-Don't Gain

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## **Chairman's Circle**

Chairman's Circle sponsorship is a comprehensive approach to Chamber participation that combines membership with sponsorship opportunities and benefits. It is truly the best approach to make the most of your Chamber investment.











Washington Hospital

## **Message from Chamber CEO Cindy Bonior**

Dear Members:

What a busy year it has been!

Always at the top of our priority list is the goal of adding value to your Chamber membership. Much of our efforts this past year have been focused on this goal and I am pleased that we have made significant progress.

We started the year introducing Industry Councils. These industry focused member groups allow us to drill down and really address the issues concerning a particular industry group. The Non-Profit Industry Council quickly gained traction and has held a number of workshops and roundtables that have been valuable to our non-profit members. The second Non-Profit Industry Council workshop series will kick-off in January 2015. The Women in Business Industry Council, our second industry council, was also formed and has hosted a workshop. There are currently discussions taking place to host additional workshops in the future.

In 2014, we also hosted our first b2B Procurement Fair. This important event introduced large corporations to small business contractors, created opportunities for our members to establish strategic partnerships and provided critical knowledge to help member pursue government contracts. We expect to build on this event and offer additional opportunities for members in the New

Perhaps the most anticipated project was our new web site.

We spent considerable time choosing and planning the right site in order to make it a site that offered features and tools to help our members become more engaged and connected. See the Fremonthusiness.com New Features side bar. We were also mindful to include a number of marketing tools for members to implement and help grow their business. Our members can access their profile in the member only section putting them in complete control of their Chamber online presence. Although the soft launch was implemented in late November, we continue to add to the web site and will celebrate its launch at our web site launch party expected to take place in January 2015.

Several other important changes and projects were started and we look forward to sharing these with you as they unfold. We have much to do moving forward and we will continue to work hard to increase the value of your chamber membership and improve Fremont's business environment.

We are honored that you have put your trust in us and allowed us to be a part of your success. We truly appreciate all your support and the opportunity to work for you and with you -continuing to share experiences and successes in the New Year.

Our best wishes for a happy, healthy and safe holiday season and start to 2015.

## Stay fit—

from page 1

- 6. Roll around Much tension can be relieved by taking a joint and slowly moving its adjacent body parts in circles. Do this for the neck (rotate the head), the ankle (rotate the foot), the hip (rotate the leg) and the shoulders (rotate the arm).
- 7. Swing Balance on your right leg and swing the left leg across the front of the body and then out to the left. Keep doing so as you feel the release of tension in your hip. Then switch legs.
- 8. Say "I dunno" The posture employees assume while typing is rounded and slightly elevated shoulders. To notice your own position, shrug really high as if saying "I dunno" and then lower the shoulders all the way down. Do those exaggerated motions several times to release tension in the muscles that connect your shoulders to your neck.
- 9. Reach behind Interlace your fingertips behind your lower back. Pull down and away from the body. Lift the chin. This will open the chest, neck and shoulders - all of which remain contracted while you're typing.
- 10. Reach up and over Take your right hand up above your head and reach to the left side. Then switch. This will lengthen your sides all the way from your upper back down through the hip. This move will loosen the spine too.

For every move, make sure to maintain a slow, controlled breath. Not only will this assist the oxygen flow through the muscles, but this will also assist with you maintaining a slow, controlled tempo so you don't overstretch.

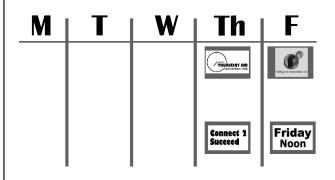
These small movements throughout the day will improve your well-being. The key is to keep moving – even while you're sitting.

Nelson Toriano serves as the Marketing Manager at Mission Peak Fitness. He is a certified personal training and group exercise instructor. He currently teaches classes at the fitness centers in major companies in Silicon Vallev. including Google, Yahoo!, Cisco and LinkedIn.



## **Connection Clubs**

Four groups meet on a variety of days and times of the week to exchange leads and assist members in growing their businesses. Fremont Chamber's Connection Clubs are so successful that they now serve as the model for similar "Leads-Generating" groups in Chambers all over the state.



#### **ThursdayAM**

Every Thursday at 7:30a.m. @ Depot Diner Chair: Matt Dickstein (510) 796-9144 Vice Chair: Madeline Holmes (510) 599-1215

#### **Connect 2 Succeed**

2nd & 4th Thursdays at 11:45a.m. @ El Patio Co-Chair: Brandon Sass (510) 996-3073 Co-Chair Elise Balgley (510) 791-1888

Every Friday at 7:15a.m. @ The Original Pancake House Chair: Dan Kisner (510) 791-5790 Vice-Chair: Melissa Fields (510) 796-8300

#### **Friday Noon**

Every Friday at noon @ Round Table Pizza Chair: Karen Harry (510) 552-1499 Vice-Chair: Jean Ingraffia (510) 368-3372

Fremont Business Review December 2014

## Mark Your Calendars: Q1, 2015

For additional information, visit our Events page at wwww.fremontbusiness.com or call (510) 795-2244.

### **January**

- Jan 14 Fremont Chamber Mixer hosted by Mission Peak Fitness
- Jan 21 Fremont Chamber's Non-Profit Industry Council presents "All About Relationships!"
- Jan 26 Legal and Business Issues Seminar at the Fremont Main Library hosted by the Fremont Chamber and City of Fremont
- Jan 28 Membership BootCamp at the Fremont Chamber of Commerce
- Jan 28 Fremont Chamber Mixer and Website Launch at Fremont Chamber office
- Jan 30 Career Fair and Community Resource Fair at the Fremont Adult School

### **February**

- Feb 11 Fremont Chamber Mixer hosted by Greenstein, Rogoff, Olsen & Co
- Feb 18 Website Development for Small Business at the Fremont Main Library hosted by the Fremont Chamber and City of Fremont
- Feb 21 Bowl-A-Thon supporting Dollars for Scholars at Cloverleaf Family Bowl

#### March

- Mar 4 Advanced Social Media Strategies at the Fremont Main Library hosted by the Fremont Chamber and City of Fremont
- Mar 11 Fremont Chamber Mixer hosted by Niles Electric
- Mar 27 State of the City Luncheon featuring Mayor Bill Harrison at the Marriott Silicon Valley

### Maintain, Don't Gain—

from page 1

may disrupt individuals' exercise routines.

Given these seasonal obstacles, the holiday months are a beneficial time to hold a workplace weight maintenance challenge. For the past five years, Kaiser Permanente in southern Alameda County has offered "Maintain Don't Gain," a voluntary employee program intended to prevent holiday weight gain.

Companies can implement their own program by hosting a voluntary weigh-in kickoff event in October during which employees' weights are confidentially recorded and weight management resources are provided. This is followed by a second weigh-in in January. Throughout October through December, a wellness coordinator can organize fitness activities such as a lunchtime walking club, training for a community walk/run or on-site fitness classes such as yoga. A lunch-hour lecture series featuring cooking, fitness or nutrition experts along with a healthy catered meal are wellreceived by employees seeking extra motivation.

Colleagues working together to maintain weight bring fewer high-calorie treats into the workplace and may encourage each other to use breaks for physical activity. Larger firms can hold inter-departmental competitions; the team losing the greatest percentage of weight receives a group prize. Weekly emails with cooking tips, recipes and strategies for handling emotional eating require minimal

resources as do department saladbar-style potlucks.

Walks/runs in the community are listed at: www.active.com/running. Free tools and information on weight, fitness and nutrition, including a caloric calculator can be found at kp.org/weight.

Company resources determine the educational tools and incentives offered, yet most employees already know which behaviors they need to work on – a successful program excites and motivates employees by creating a workplace culture that supports healthy

At the January weigh-in, employees who lose or maintain weight are rewarded with prizes such as a gym bag or fitness gear and are entered into a grand-prize drawing for an iPad. Incentives for those who maintain or lose weight can be a useful promotional strategy yet participants frequently say they are most happy about having maintained their weight and that the incentive reward is a secondary benefit.

Juliette Carney, M.S., is Project Manager in the Department of Health Education at Kaiser Permanente inUnion Citv. Hayward, San Leandro and Fremont and specializes employee and physician wellness. Ms. Carney holds a Master of Science degree in Counseling and has worked in patient education at Kaiser Permanente since 2000, teaching both groups individuals in the area of health behavior change.

## **New Year Resolution: Advanced Directive**

#### By Washington Hospital

If a devastating illness or accident left you incapacitated and unable to make your own health care decisions, would your family and friends know what sort of medical treatments and procedures you would wish to have? A study conducted by the Pew Research Center shows that 71 percent of Americans have considered their end-of-life health care preferences. Up to 95 percent have heard of a "living will" - a type of advance health care directive that lets your loved ones know exactly what your wishes are. Yet only 29 percent of Americans have one.

"Some people mistakenly believe that an advance directive is just a 'do not resuscitate' order that some chronically or critically ill patients may have on file," says Washington Hospital's Spiritual Coordinator Michelle Hedding, MA, RN, CHPN (certified hospice and palliative care nurse). "Advance directives comprehensive documents that let you decide not only what kinds of treatments you would want if you became incapacitated, but also who you would want to make those critical decisions for you."

An advance health care directive generally goes into effect only if your physician determines that you are unable to make your own health care decisions. The advance directive can specify your wishes and designates an "agent" – and possibly alternate agents – to make medical decisions for you and



provides instructions for what treatments you would or would not want.

"The most important thing in creating an advance directive is to name the person you want to serve as your agent to speak on your behalf," Hedding notes.

California requires that advance directives be witnessed by two people who know the individual making the advance directive. One of those witnesses cannot be related by blood, marriage or adoption, and neither witness can be designated as the agent. Alternatively, the advanced directive can be notarized.

You can revoke or revise your advance directive at any time.

Hedding notes that the most common reasons for updating an advance directive are referred to as the five D's:

- When you reach a new decade in your life.
- If your agent or another person named in the advance directive dies.
- If you divorce.

- When you receive a new medical diagnosis that changes your priorities.
- If your medical condition declines.

If you don't already have an advance health care directive – or if you want to update your current advance directive – this coming holiday season could be a good time to have that conversation with your family and friends. Then you can start the New Year with a "resolution" that will give you and your loved ones peace of mind.

#### **Learn More**

Washington Hospital offers assistance to people who wish to create an advance health care directive. Call (510) 494-7005 for more information or to schedule an appointment to help with your advance health care directive. For more information and links to advance health care directive forms, visit www.whhs.com/advance-directives

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## Member News

#### It's time to invest in life coaching at TIRO!

Jackie Welch is President and Business Owner of TIRO Life Coaching (Time Is Running Out). After a successful 28 year career in corporate America, she is a Certified Co-Active Coach and also a member of the International Coaching Federation (ICF).

Join Coach Jackie on January 31, allowing you to jump start your New Year by attending seminar this special partnership with Sagacy Coaching from 9 AM to 12:30 PM. This Saturday seminar will cover financial planning, goal setting in 2015 and what's next in your career.

http://itsyourtimetolive.eventbrite. Email com. info@tirolifecoaching.com or call 510.825.2841.

#### Get your 2015 ASEB Calendar

Alzheimer's' Services of the East Bay (ASEB) is the only organization in Alameda County providing dementia-specific Adult Day Health Care.

The ASEB calendar was designed using artwork and paintings created by participants of the ASEB facilities who are diagnosed with Alzheimer's, dementia or other related memory loss.

Proceeds from the sales of the calendar directly support the families attending ASEB's three adult day care programs, in Berkeley, Fremont and Hayward. A donation of \$20 can get you an ASEB calendar.

To view or order your calendars, please visit aseb.org. All donations are tax deductible.

#### The Fine Arts and Eats Card makes a great holiday gift

The Fine Arts and Eats Card discount card and performing arts fundraising tool has raised over \$3500 since 2010. Local organizations Mission San Jose Universal Performers, Fremont Opera and Fremont Christian Concert Choir can now receive \$10 per card sold when mentioned at checkout. The

supports businesses by providing free of charge to them a venue to advertise their business by providing a discount saving precious advertising dollars. It's a win-win-win!

Buy your Fine Arts and Eats Card today, support the arts, and

www.fineartsandeats.com.

#### Get a #MAACOVER for your car in 2015!

Win a Holiday #MAACOVER from Maaco Collision Repair & Auto Painting. Like them on Facebook, send them a photo and story about the vehicle you want made over and submit before midnight on 12/23/14.

Winner will be chosen on January 1, 2015.

Maaco on Grimmer Blvd. in Fremont has serviced over 7,000 units in less than seven years! Our shop continues to be different than most body shops as we perform insurance work. fleet work and we have several paint lines to fit all budgets. Our service is dedicated to meet our customer's objectives for auto body paint work no matter what kind of vehicle or damage sustained.

Questions? Call (510) 656-

Members: Got News? Send it to agoldsmith@fremontbusiness.com

## **Dental Filling Facts**



By Dr. Colin Yoshida, DDS

According to a recent Zogby poll, most Americans - almost 60% don't know that mercury is the main component of so-called "silver" amalgam fillings.

Only about 1 in 10 say their dentist has ever told them as much. Two-thirds say their dentist has NOT given them enough information about alternatives to make an informed decision.

Biocompatibility and patient education are crucial. You deserve to have the facts and all the information you need in order to make good decisions about you and your family's health.

#### Here are just a few of the facts when it comes to mercury:

Fact: Mercury is one of the most potent neurotoxins in existence.

Fact: Mercury does not stay locked within amalgam fillings but is consistently outgassed into the body where it can and does become methylated, which can be even more dangerous.

Fact: Some people are more susceptible to mercury poisoning than others. (Only with proper testing can it be determined whether

they may be contributing to health problems.)

Fact: Just getting mercury fillings safely removed is not enough. Proper, thorough, supervised detox is required as your body rids itself of the mercury it has stored.

Fact: Composite ("white") fillings can be just as strong and durable as amalgams. They also don't require removal of as much natural tooth

Fact: Mercury amalgam fillings are cheaper ONLY when you exclude their cost to health and the environment.

Fact: The US was the first nation to sign the Minimata Convention on Mercury - a global treaty to reduce mercury pollution which requires action toward a phase-out of dental mercury.

Remember to keep these facts in mind in the New Year if you are considering a dental filing procedure. Long term health effects are almost always more serious and costly than short term cost benefits.

Dr. Colin Yoshida is a long time practicing dental provider Dr. Yoshida Fremont. valedictorian of his class from University of the Pacific School of Dentistry and a proud member of Fremont ChamberCommerce, the International Academy of Biological Dentistry and Medicine, the Holistic Dental Association and numerous other professional organizations. He has a great passion for educating the public about a natural approach to dental hygiene and is constantly educating himself on best holistic practices to your overall oral health.

## **Zumba: Fun is the Secret to this Latin Dance Workout**



By Louise Williamson ClubSport of Fremont

Latin rhythms pulse from one of fitness studio's at ClubSport, where Louise Williamson, leads a Zumba class packed with the glistening bodies of nearly 50 people seeking to swivel, pivot, and shake their way to fitness.

Louise coaches her students to feel the music, "I cue the moves without a lot of talk, I want them to be inspired by the music." she says.

Zumba, an aerobic dance class set to South American beats, is hot in health clubs and exercise studios from New York to San Francisco.

"Latin music just tends to make you feel happy and good," says Louise. "I can have the bluest day, be depressed, whatever, and get in front of that class, turn on the music and I recharge my life, my soul," says Williamson.

That's exactly what creators were aiming for when they released Zumba.

"We say ditch the workout; join the party," says Zumba cofounder and CEO, Alberto Perlman of Hollywood, Fla.

#### The Growth of Zumba

Zumba was born from an accident. Colombia-born Alberto "Beto" Perez was teaching an

aerobics class in his native Cali in include calorie burn, increased 1986 and discovered he had aerobic threshold, increased forgotten his usual music. So he dug through his bag of tapes and grabbed a mix of salsa and pressure. meringue music he personally liked to dance to.

steadily. Today, there are an estimated 4 million Zumba enthusiasts and 25,000 instructors in 40 countries.

#### No Complex Choreography

Barring limitations, Zumba is safe for a people of all ages and fitness levels because the steps can be modified so that it's very low-impact. All you need are a good pair of dance shoes or cross-trainers.

simplicity. There is no complicated chorography, there are usually four for five steps in one give song and age. From then on, she they are simply repeated.

#### **Benefits of Zumba Exercise**

Zumba lovers credit the dance craze with freer inhibitions, sharper minds and tighter abs. Dancing is a great cardiovascular workout that strengthens your core, legs, and arms. The benefits of Zumba can

bone density, improved balance, less body fat and lower blood

Experts agree that the key to sticking with any exercise Zumba's success has grown program is to find something that is enjoyable to you. Zumba seems to fit the bill for many Fremont residents. ClubSport offers several Zumba classes weekly and invites guest to come in and give it a try. For doctor's more information, www.clubsport.com/fremont.

Louise Williamson Regional Corporate Sales Director for Leisure Sports Inc. and a Group Fitness Instructor at ClubSport Fremont. At the Part of Zumba's appeal is its age of 22, Louise decided to run a 5K race, and was shocked at how out of shape she for her committed to fitness. She is certified for Cycle, Kickbox, and Zumba. Her current passion is Zumba Fitness, and she feels she teaches because by doing so she gets more than she gives to others! Come shake, rattle, and roll with Louise!



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## **Urgent Care Centers—**

from page 1



Dr. John Giddens and the Fremont Urgent Care Center helps small businesses by providing pre-employment physicals, blood tests, immunizations, worker's comp assessments and more.

site services. The advantage in therapy. choosing an urgent care center over a hospital emergency room visit is reduced wait time and lower cost. therapy.

True emergencies belong in an emergency room. However, thirty percent of emergency room patients don't require emergency room care. Urgent care clinics provide affordable immediate medical care for all non-life-threatening medical needs.

Urgent care centers have the ability to provide same day care of a more aggressive nature than that of the typical family practice doctor, such as on-site X-ray, laboratory work, EKG and physical

therapy. From pre-employment physicals and blood tests to treatment for on-the-job and "weekend warrior" injuries, an urgent care center is frequently the quickest, most convenient and least expensive place to get the medical care regular folks need.

The Fremont Urgent Care Center has been providing medical care and occupational medicine services to the Tri-City area since 1984. Dr. John Giddens joined Fremont Urgent Care Center in 1985 after completing his residency in Internal Medicine at Highland General Hospital in Oakland CA.

## Mobile marketing solutions - 4 Reasons to advertise your business on mobile in 2015

**By David Afana** Afana Enterprises

2015 is fast approaching and this the time of year for business owners to consider a few ways to improve in the New Year. Adding mobile marketing solutions to the business strategy is a clear winner. Mobile marketing is taking a stronger position in the marketplace today. Here are four reasons why it's a good time to go mobile.

#### The Greater Scope

Market research shows that 93% of Americans alone possess at least one smart phone. Most of these phones are kept within reach 24/7 to receive incoming messages and calls to stay connected. Potential customers are waiting for you and you can reach them through their mobile devices.

#### **Professional Advertising**

Companies entering into the field often try to do it themselves. Sending out too many text messages to the customer may not be well received, unless the message is relevant to the recipient. Messages that are too long are difficult to read as there is a limit to

the number of characters allowed in a text message on a mobile device. Consumers are not happy with truncated messages and may turn off or delete future messages from the same company. Luckily, many solutions exist for you as a business owner to craft a professional marketing campaign to reach your potential customers.

#### **Identifying Niche Markets**

Mobile marketing creates new means to target your audience. Instead of wasting money on ads that are overlooked by noncustomers, mobile offers a variety of targeting options.

It is impossible to reach every consumer in the market; hence, wise business managers evaluate and select those who can boost their business sales and profits without incurring too much cost, time and effort. Niche markets can bring enough sales to the company to generate a healthy profit and brand image quickly to allow the business to steer its marketing campaign in the right direction.

### Exclusive Incentives and Rewards

Modern consumers must be

wooed through a well-planned marketing campaign. It is necessary to entice targeted customers to come on board the business platform with incentives and reward schemes.

From discount vouchers to redemption gifts with expiration dates, free gifts can be offered to those who buy over a certain volume or introduce new members to the company. This is one way in which companies can grow their customer database without incurring extra cost for such important data.

David Afana is the owner of Afana Enterprises Marketing Solutions (Apps, SMS/Texting, OR Codes, Video and Websites). Our Mission: Providing small to medium size business owners the ability to leverage the power of Mobile Marketing Solutions to assist in their fostering professional solution-based relationships with new and existing customers. You can contact David Afana by phone (510) 862-2130, email david@afanaenterprises.com or on his business website www.afanaenterprises.com.

# Mandatory Recycling Now Enforced for All Fremont Businesses and Multi-Family Homes

By Stopwaste.org

Beginning January 1, 2015, enforcement will begin for Phase 2 of the Alameda County Waste Management Authority (ACWMA) Mandatory Recycling Ordinance 2012-01, which requires all businesses and multi-family properties in Fremont to recycle.

The ordinance implemented in two Phases, with Phase 1 beginning July 1, 2012 and applying only to recycling in multifamily properties with 5 or more units as well as businesses with 4 or more cubic yards of garbage service per week. Phase 2 expands the same recycling requirements to all businesses in Fremont regardless of garbage service level. Now all businesses must provide adequate on site recycling collection service these materials: and recycle cardboard, newspaper, mixed recyclable paper, recyclable glass food and beverage containers, aluminum and metal food and beverage containers, PET (#1) and HDPE (#2) plastic bottles. Additionally, garbage may not be disposed of in recycling containers.

Beginning January 1, 2015, the ACWMA enforcement team will

actively enforce the Ordinance requirements through on-site inspections at all businesses, not just those with four or more cubic yards of weekly garbage service. Businesses found to be out of compliance will be given an official notice of the requirement to comply.

Brian Mathews, ACWMA Enforcement Officer, points out that compliance has been very high—more than 80 percent of all inspected businesses are meeting the Ordinance requirements. "The most frequent violation is failure to provide recycling collection service. Once that is corrected, we see fewer violations for throwing away recyclable materials."

Avoiding a fine is simple: keep recyclables out of the garbage and keep garbage out of the recycling.

Free assistance and resources are available to help with compliance. To access free online resources such as downloadable posters and sample employee and tenant letters, visit the "Support Materials" page at www.RecyclingRulesAC.org. To request a free site visit to identify specific opportunities to reduce waste, comply with the law and often save money on solid waste

bills, complete the online form at www.RecyclingRulesAC.org/reques t-assistance.

Ordinance requirements differ jurisdiction. Requirements to collect food scraps compostable paper separately from garbage will become effective July 1, 2017 in Fremont. To help businesses get ahead of these new requirements, ACWMA is offering free indoor food scrap bins. Up to \$500 is available per approved business with a variety of containers and lids to choose from. online Apply www.RecyclingRulesAC.org.

For more information about the recycling rules in Fremont, click on the "Rules by City" tab at www.RecyclingRulesAC.org or call the Ordinance Help Line at (510) 891-6575.

The purpose of the ordinance, which first took effect in July of 2012, is to reduce Alameda County's waste stream and to help reach long-term waste reduction goals – specifically to ensure that less than 10 percent of the waste sent to landfills by 2020 is easily recyclable and compostable material



VISIT US ONLINE: FREMONTBUSINESS.COM

ACWMA ORDINANCE 2012-01

ALAMEDA COUNTY
WASTE MANAGEMENT AUTHORITY

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#### Apparel- Women's

#### **DressBarn**

Tami Ruiz 43816 Pacific Commons Fremont, CA 94538 (510) 979-9372 www.dressbarn.com In 1962, Roslyn Jaffe, mother of three, opened the first Dressbarn store in Stamford, CT. At a time when women were wholly underrepresented in the workplace, Roslyn dared not only to work, but also to launch a new era in women's fashion. Designer label wool pencil skirts, sheer blouses, flares, furs, and leather coats were all the rage. And Roslyn offered her customers the very latest in women's designer styles. A year later the second Dressbarn store was opened. Now, with over 800 stores, across the country, Dressbarn strives to maintain its distinctive position in the marketplace by providing its own private labels and contemporary fashions at great value in an environment that is friendly and trustworthy.

#### Banquet Facilities

#### **Royal Palace Banquet** Hall

Jamaluddin Siddiqi 6058 Stevenson Blvd. Fremont, CA 94539 (510) 258-4637 jamalsid@sbcglobal.net Whether you're planing a wedding, birthday or any event, Royal Palace can help make your event the talk of the town. From intimate dining rooms to lounges and bars seating areas, they can help design the perfect space for your event. No event is too big or too small. Contact us today to get started designing your dream eatery.

#### Beauty Salons & Day Spas

#### **Fremont Day Spa**

Amanda Liu 39374 Fremont Blvd. Fremont, CA 94538 (510) 790-3288 fremontdayspa3288@gmail.com www.fremontdayspa.com Fremont Day Spa provides a variety of natural healing services in a comfortable, upscale, and serene environment. They have licensed acupuncturists, a roster of licensed massage therapists, and aestheticians. Offering nutritional and herbal treatments, soothing aromatherapies and rejuvenating facials. They carry the Obagi line of beauty products and are committed to natural therapies that will ease your mind, body and soul. At Fremont Day Spa, you can leave your stress behind and relax. Depend on us to take care of you.

## **New Members**

#### Business Brokerage & Financing

#### **ABI Group**

Johnny Su 3160 Crow Canyon Pl., Ste. 145 San Ramon, CA 94583 (925) 399-1190 jsu@ubizbroker.com www.abi-ma.com/johnny-su ABI is a leader in serving the M&A needs of small to midmarket companies. They have assisted hundreds of owners in the sale of their businesses since 1984. Using their extensive experience and expertise, they work closely with their clients to help them achieve the maximum post-tax proceeds in a timely manner. Because each client is unique, they provide the personal attention and custom approach of a local firm. Yet, their ability to deliver advantages to each client is strengthened by our knowledge of & access to global markets.

#### AN Financial

Avinish Nichkawde 5178 Mowry Ave. Fremont, CA 94538 (510) 791-3030 nichkawde@gmail.com

#### Caterers

#### Papa Lee's Southern **BBQ Catering**

Walter Lewis P.O. Box 1162 Newark, CA 94560 (510) 938-5314 rsvp@papaleebbq.com www.papaleesbbg.com Founded in 2003, Papa Lee's BBQ Catering was created as a result of a long-time passion for making Southern BBQ that they soon discovered people love to eat!!! Papa Lee's trademark is BBQ that is tender, spicy, sweet and tasty - Southern style. Papa Lee's menu includes several items based on family recipes handed down from one generation to the next. It's real, it's good, and it's good oldfashioned comfort food. Once you taste it you'll know it's real, too. We cater for groups of all sizes, big or small, we are happy to cater for y'all.

#### **Dentists**

#### **Premier Orthodontics**

Dr. Sheetal Patil 39572 Stevenson Pl., Ste. 222 Fremont, CA 94539 (510) 697-6453 info@510mysmile.com www.510mysmile.com Getting braces isn't what it used to be. Today's options range from colorfully cool, to nearly invisible. The choice is yours and you don't have to come up with the answers alone. Premier

Orthodontics is an expert in helping you find your perfect match. So set up a time to talk about your options.

#### Insurance

#### **State Farm Insurance**

Vickie A. Stephens 3100 Capitol Ave Fremont, CA 94538 (510) 796-8164 vickie.stephensl6tk@statefarm.co www.statefarm.com State Farm, well known for being a "good neighbor" by "being there" for our customers, was founded in 1922 by retired farmer and insurance salesman George Jacob "G.J." Mecherle.

#### Financial Planners & Services

We now insure more cars and

homes than any other insurer in

the U.S., and we are one of the

State Farm is currently ranked

number 44 on the Fortune 500

leading insurers in Canada.

list of largest companies.

#### **Innochamp Advsiors** Suzanna Lam

2033 Gateway Pl., Ste. 500 San Jose, CA 95110 (408) 674-2219 suzannalam@innochamp.com www.innochamp.com Innochamp Advisors possesses a comprehensive team of experts that excel in wealth management, real estate investment analysis, mortgages, and tax-efficient strategies. This team collaborates extensively in order to make sure your assets work together in harmony for you and your family now, and way out in the future as well. Your personal advisor will be hard at work with the rest of the advisory team in order to help you structure your personal balance sheet with the optimum balance of assets, taking liquidity, risk, generation, and longevity of income all into consideration. At one time you can see all the phases of your financial history!

#### **Transamerica**

Fabio Carrillo 41829 Albrae, St., Ste. 211 Fremont, CA 94538 (408) 509-8690 Fabio sv@hotmail.com www.tfacommect.com At Transamerica Financial Advisors, Inc., Transamerica Financial Group Division (TFG) they are committed to providing quality, professional service to our clients. These everyday people are at the center of our business, and they have a responsibility to serve them with the financial knowledge. expertise and guidance that they need and expect.

#### Janitorial Service

#### **ProClean**

Ricardo Castellanos 4200 Bay St., #224 Fremont, CA 94538 (510) 401-4420 thecleaningcompanygreen@gma

#### Medical Clinics

#### **Temazcal Family Clinic**

Dr. Liliana Tomona 39277 Liberty St, Bldg D. Fremont, CA 94538 (510) 935-8111 drliliana@clinicatemazcal.com www.clinicatemazcal.com Temazcal Family Clinic was created to meet the needs of the community and fill a gap in our current medical system. They offer high quality health care that is driven by a competent, professional and cordial staff. They take pride in serving our patients in a manner that understands their culture and language preferences. Temazcal Family Clinic will make a difference by providing the community with an environment that feels like home. Their staff genuinely cares about your health and wellbeing. Their core values are compassion, humanity, trustworthiness, and responsibility.

#### Medical Marijuana

#### **Golden State Medical Evaluations**

Sue Lambert 37263 Fremont Blvd. Fremont, CA 94536 (510) 494-8881 service@golden420.com www.golden420.com Golden State Medical Evaluations founded in 2013, offers alternative healthcare consultations for medical marijuana evaluations. They are able to meet with patients and help them to be able to legally obtain and use medical cannabis for their pre-existing medical conditions. Golden State Medical Evaluations' goal is to provide the highest level of care and attention to each of the patients that pass through our doors. Each of their clinic physicians are highly trained experienced professionals to provide you compassionate care. Their facility follows all guidelines and regulations in accordance to the Compassionate Use Act passed by the state of California in 1996 outlined in Proposition 215.

#### Non-Profit Organization La Familia Counseling Service

Juan Romero 2681 Mocine Ave. Hayward, CA 94544

(510) 293-8595 iromero@lafamiliacounseling.org www.lafamiliacounseling.org La Familia Counseling Service is non-profit, community-based organization located in Hayward, California. As a community mental health clinic in Hayward, they have a very diverse client population, which includes: adults with serious mental illness, children aged 0 to 18 with full-scope Medi-Cal (EPSDT), Short term emergency services, as well as Medication support for Adults . Most clients fall under the following: recent immigrants, large families, victims of crime, clients with domestic violence concerns, parents requesting help for children with various types of behavioral concerns, and more.

#### LeTip of Fremont

Sam Oceguera 39210 State St., Ste. 120 Fremont, CA 94538 (510) 796-7000 info@letipoffremont.com LeTip is a professional organization of men and women dedicated to the highest standards of competence and service. Their purpose is the exchange of business tips. Members will, at all times, maintain the highest professional integrity. Their membership reflects a diverse group featuring white and blue collar business people and employees alike.

#### The Salvation Army, **Tri-Cities Corp**

Lt. David Kim 36700 Newark Blvd. Newark, CA 94560 (510) 793-6319

David.js.Kim@usw.salvationarmy

www.gosalarmy.org/deloro/tricitie

The Salvation Army is dedicated to caring for the poor, feeding the hungry, clothing the naked, loving the unlovable, and befriending the friendless. This dedication has produced an international network of helpful ministries. Whether responding to a large natural distaster, or a more personal crisis, wherever there is need, they endeavor to be there. Last year, the Del Oro Division provided over 830,000 meals, assisted over 190,000 people with shelter—and in total, served more than 436,000 people.

#### **South Asian American Voices for Impact** (SAAVI)

Prasanna Vengadam 3911 Finch Troy, MI 48084 (248) 330-5269 prasanna.vengadam@gmail.com

#### -New Members

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www.saa-vi.org SAAVI is a non-profit, nonpartisan community organization to serve specific issues of South Asian Americans through advocacy, education, and outreach efforts. The South Asian American community includes people originally from Bangladesh, India, Nepal, Pakistan, and Sri Lanka. In addition, SAAVI will also work in coalition with several grassroots advocacy groups, places of worship and cultural organizations in addition to city, county, and state agencies.

#### Payroll Services

#### **Heartland Ovation Payroll**

Juliet Barwick 7901 Stoneridge Dr., Ste. 499 Pleasanton, CA 94588 (925) 719-3125 juliet.barwick@e-hps.com www.ovationpayroll.com Heartland Ovation Payroll is the sixth-largest payments processor in the United States. Its service areas include credit/debit/prepaid card processing, loyalty marketing services, payroll services and services to schools and colleges

#### Real Estate – Developer SiliconSage Builders

David Amaral 3255-2 Scott Blvd., Ste. 101 Santa Clara, CA 95054 (408) 916-3205 david@siliconsage.com www.siliconsagebuilders.com SiliconSage® Builders is proud to bring high density urban in-fill townhomes and condominiums for sale in Silicon Valley cities including Sunnyvale, Menlo Park, Mountain View, San Jose, Santa Clara and Fremont. SiilconSage® has a unique design-build team with in-house Acquisition, Design, Construction and Sales team. The team at SiliconSage® Builders measures its success with the Results of every project it creates. Results mean a happy and proud homeowner, a house that has become a home, and that adds value to the community and immediate environment

#### Real Estate – Loans **Bay Equity Homes** Loans

Vik Randhawa

35111 F Newark Blvd. Newark, CA 94560 (510) 358-6656 vrandhawa@bayeq.com www.bayequityhomeloans.com/v ik-randhawa Bay Equity opened in the midst of the recession, as many other mortgage lenders were closing

New Members their doors. A group of mortgage professionals, recognized the need for a new type of mortgage lender and to embrace the highest standards, provide exceptional customer service and be committed to lasting relationships. Bay Equity opened in San Francisco in April of 2008 and funded its first loan one month later. In its short history, Bay Equity has expanded and is now lending in eleven western states and growing. Bay Equity has hired accomplished mortgage and financial professionals at all levels and has proudly assembled a highly experienced staff of corporate executives and operations professionals.

#### Stearns Lending, LLC

Sonia Walia 39420 Liberty St. Fremont, CA 94538 (415) 933-7472 swalia@stearns.com www.soniawalia.com Whether you're buying, selling, refinancing, or building your dream home, you need to make sure you're dealing with a top professional who is able to give you quick and accurate financial advice. As an experienced loan officer I have the knowledge and expertise you need to explore the many financing options available. I look forward to working with you.

#### Real Estate – Residential

#### **Better Homes &** Garden Mason-**McDuffie**

Eliane Selwan 43430 Mission Blvd., Ste. 100 Fremont, CA 94539 (510) 657-8222 eliane.selwan@bhghome.com www.bhqhome.com Better Homes and Gardens Mason-McDuffie Real Estate is widely recognized as one of the most innovative real estate companies in the nation. They introduced the industry's first fully integrated, web-based technology platform, enabling our sales associates to provide consumers with real-time information from anywhere in the world. Their resource-rich environment ensures our sales associates are more productive and delivers greater service to our clients.

#### Restaurants

#### **Chick-fil-A at Mowry**

Dan Kosin 5245 Mowry Ave. Fremont, CA 94538 (510) 608-5771 03397@chick-fil-a.com www.cfamowry.com Since 1967, Chick-fil-A has steadily grown to become the largest quick-service chicken restaurant chain in the United States, based on domestic

## November 2014 to January 2015 Anniversaries

#### 40+ Years

Amsbaugh, Don Best Western Plus Garden Court Inn Cloverleaf Family Bowl Murco Development

#### 20+ Years

Alameda County

**Transportation Commission** Allegro Music Cal Self Storage Club Sport of Fremont Fremont Adult School Fremont Express Courier Fremont Symphony Orchestra Fremont Unified School District Gonsalves & Kozachenko Healthguard I.P.A. Medical Assoc., Inc. Lum, Karl G., Jr., DDS Our Lady of Guadalupe Referral Network, Inc. -Madeline Holmes Republic Services of Alameda County **Sweet Tomatoes** Tri-Cities League of Volunteers (LOV)

#### 15+ Years

**Union Sanitary District** 

American Cancer Society Country Drive Care Center Elephant Bar Restaurant Heritage Bank of Commerce Holiday Inn Express & Suites La Quinta Inn & Suites Fremont Marquee Pest Management, MassMutual Financial Group -Brandon Au Prudential California Realty -John Juarez Robert H. Avon, CPA Troy Van Sloten CPA & Associates, PC

#### 10+ Years

4C's of Alameda County Alameda County Fairgrounds **Countrywood Apartments** 

(Leasing Office) Dutra Enterprises, Inc. Fremont Education Foundation Fremont Football League Fremont Foreign Auto Fremont Toyota Hyatt Place Joanne Louie Facility Management Keller-Williams Realty - Steve Pierce One Child Peet's Coffee & Tea Silver & Black Telecom Stage 1 Community Theatre State Farm Insurance - Gene Total Business Care, LLC

#### 5+ Year

511 Rideshare Program **BLOX Racing** Boehringer Ingelheim Carl H. Bocchini Comerica Bank Fremont Family & Sports Chiropractic Les Schwab Tire Center Mission San Jose Chamber of Commerce NorCal Chapter National **Electrical Contractors** Prince of Peace Lutheran School Raymond Young, CPA Sign A Rama St. Christina Orthodox Church Vintage Catering

#### 2+ Years

Afana Enterprises Altamont Commuter Express (ACE) Assemblymember Bill Quirk, AD 20 Courtyard by Marriott Fremont-Silicon Valley Davita Fremont Dialysis-Stevenson Blvd. East Bay Innovations Edward Jones - Nadia Eldib EMBTEL, Inc **Energy Transformation** Systems, Inc. Financial Planner- Robert

Brunton, CFP Foster Interstate Media, Inc. Itineris Financial Advisors-William Pollak LAM Research Corporation Micron Technology Ontara Picnic Sandwich Bistro Premier Nissan/Kia of Fremont Pro-Star Auto Service & Towing San Francisco Chronicle Schutze & Associates Inc., Staples - Pacific Commons StarStruck Theatre Stellar Academy for Dyslexics SuperAgent The Ivy Group Thermo Fisher Scientfic WestGate Ventures

#### 1+ Year

All Bay Contractors Alom Technologies Corporation Aramark Uniform Services Caltronics Business Systems Critosphere, LLC **Delta Products Corporation Ethercom Corporation Express Employment Professionals** Firehouse Subs Glover & Son Go Chaatz ING Financial Partners-Ripple Leung **Integral Communities** Intero Real Estate - Toni Amant Life Chiropractic College West Midas PC Retail Properties, LLC Peak Efficiency Professionals PlanetMagpie Prosper Financials -Sangeeta Shreshtha Robert Half International Sleep Number Stella Chang Insurance & **Financial Services** Sugarloaf Cottages Resort T-Mobile - Pacific Commons

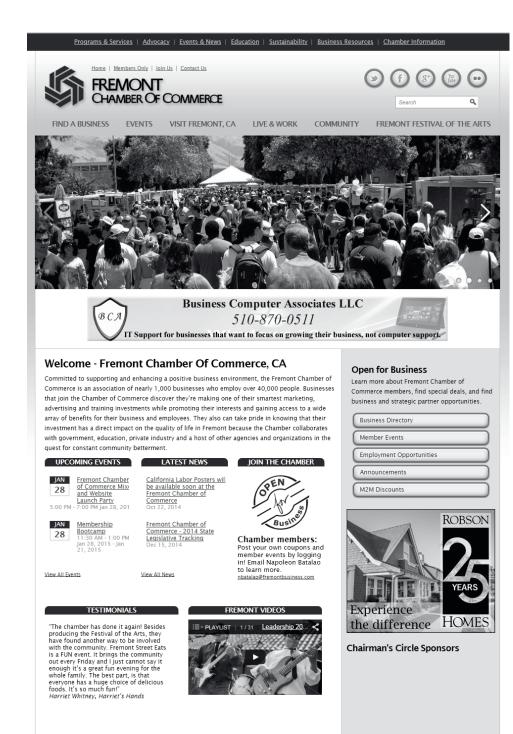
annual sales with over 1,850 locations in 41 states and Washington, D.C. In 2013, annual sales were over \$5 billion. Chick-fil-A is still privately held and family owned. With 46 consecutive years of positive sales growth, Chick-fil-A has set itself apart by pioneering innovations and delicious products—including the ever-popular Chick-fil-A® Chicken Sandwich

*Telecommunications* 

**4G Wireless** Mustafa Moalikyar 39050 Argonaut Way Fremont, CA 94538 (510) 790-9045 sf10q@4gwireless.com www.4gwireless.com At 4G Wireless stores. customers can speak with highly trained sales and service representatives who are committed to providing shoppers with industry-leading customer service. Their store provide customers a one-stop-shop to see, touch and learn about Verizon Wireless products and

services. All 4G Wireless store employees receive extensive and ongoing training about new products and services. 4G Wireless and Verizon Wireless executives regularly visit our stores to ensure the highest quality customer service is being delivered. Customer service representatives at all 4G Wireless stores have been trained specifically on how to provide easy number porting for customers switching to Verizon

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# Redesigned Fremont Chamber Website is optimized for members

#### FREMONTBUSINESS.COM NEW FEATURES

**Member Directory** – user friendly and searchable by keyword, category and business name. Advanced search offers even more options for searching.

**Enhanced Profile Options** – allows members to enhance their profile listing giving them greater exposure.

**Greater Engagement** – more opportunities to stay connected and engaged through news postings, Alerts, reminders and contact features.

**Better Control** – members can take charge of their profile by having the power to make changes and updates when it's convenient for them.

**Marketing Opportunities** – more opportunities for members to showcase and promote their businesses by adding coupons, posting news, employment opportunities, announcements and events.

#### Members can...

- Update profile information
- Submit member news
- Readily access forms
- Register for events
- Submit calendar events
- Add member to member coupons
- Access your web site referral report
- Renew membership online
- Take a survey
- Upload media content to your enhanced profile

Copyright Fremont Chamber of Commerce. All rights reserved. 39488 Stevenson Place, Suite 100, Fremont, California 94539 Phone: 510/795.2244 | Fax: 510/795.2240 | fmtcc@fremontbusine<u>ss.com</u>



# fremontbusiness.com website launch party 1/28/15

Join us on Wednesday, Jan 28 from 5 to 7 p.m. as we officially launch our new website!

Enjoy food and beverages as you mingle with Chamber members, learn about the site's new features and register for exclusive member access to the site!

Join us at our office – 39488 Stevenson Place. #100

Members, Get your login credentials and start using the website now. If you didn't receive an email from Napoleon Batalao with your login credentials, just follow these steps:

- · Go to www.fremontbusiness.com
- Click the "Members Only" link above the Fremont Chamber logo.
- This will bring you to the login page. Click the link that says "Click here for personal login information."
- Enter your email address and click the button to have your Members Only login credentials sent to you.

Follow us on Facebook, Twitter, and Instagram: FremontBusiness

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