FREMONT BUSINESS NOW

FREMONT CHAMBER OF COMMERCE
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STRESS LESS ABOUT POSTS



BY JENNIFER BONIOR
DIRECTOR OF SPECIAL EVENTS

Creating content can be a full time job and since you already have a job, it's important to have a few tricks up your sleeve for how to bust out a post when you're in a pinch. Next time you find the creative juices coming to a halt, give one of these a shot.

Share Your Knowledge - Don't forget you are an expert in your field and are a valuable resource to your clients. Share a "little known fact" or a "common misconception" about your profession. Or when in doubt, reach out to your audience and ask them what they'd like to know! The questions you get in response could create a series of "Q&A" posts for you and your business.

Interviews Are Always In - Maybe you're still growing in your field and wouldn't consider yourself an "expert" yet. No need to worry because you can still leverage the knowledge of the experts that you do know. Set up an interview with a trusted mentor and get to asking those valuable questions! You'll not only learn a little during the interview but you'll hopefully also create a great content resource as a result.

Recap / Review - Next time a major industry event occurs, consider doing a recap for your audience; what were the big takeaways? Or when a new product launches, do a review of how it's performing; it is really worth all the hype? Odds are you're already doing the research to you stay up-to-date on what's happening in your industry, so why not use that knowledge to engage with your customers?

Lists, Lists - Everyone loves a list; especially a checklist! People love to have things given to them in a concise and digestible manner, and what better way to do that than a list? Whether it be a "step-by-step" style list or a "don't forget ____" kind of list, try to boil your next idea down to a series of key bullet points before you hit post.

Survey Says - Creating a survey can not only help you get valuable information from your customers, but it's also a fun way to engage with them. So next time you're feeling the writer's block coming on, try turning the tables and put the spotlight on your followers.

Share Your Resources - Everyone has their go-to resources, whether it be a comprehensive set of books, a dependable website, an informed local organization, etc. Knowing what resources are and aren't reliable is important and worth sharing with your customers!

Top 5, Top 10, Top 100 - Sometimes it's ok to play favorites! Share your top picks for the things you trust the most and as a result help your audience make better choices. Plus, odds are they'll remember who they got the great advice from and you'll establish a little brand loyalty.

TIPS TO HANDLE NEGATIVE FEEDBACK ON SOCIAL MEDIA

Create a process

One of the first things that all social marketers should do upon inheriting control of their brand's social channels is create a process for handling feedback. Never underestimate your community. The vast majority of feedback is something you should pass along right away. You just have to know who to pass it to.

Identify the Type of Feedback

Not all negative feedback is the same. There are four distinct types of negative feedback: 1. Pressing - a heads up of a problem that you might need to act on immediately. e.g.: 'Your website is down'; 2. Constructive - gives you an opportunity to modify certain things in the future.; 3. Disgruntled - a very upset post about something beyond your scope; 4. Spam

Respond to Everything...Within Reason Many digital marketers will tell you to respond to everything, but some situations are beyond mediation. Respond to both pressing and constructive feedback. You can try to respond to disgruntled feedback with an apology, or a solution. However, recognize that there are people who are unreasonable and antagonistic. If that's the case, then opt out of continuing a conversation.

Have Patience, Be Helpful, Make Changes

The number one priority when it comes to handling feedback on social is having patience. As a social marketer, make sure you are well-versed in the workings of your company and the content circulating throughout the industry.

NEW MEMBERS 2021-2022

We missed celebrating our members who joined during the pandemic. Here is a list of new Fremont Chamber of Commerce members who have joined from May 2021 to January 2022.

May 2021

Core Performance Chiropractic

Dr. Frank Lee 38324 Logan Dr., Fremont, CA 530-524-2745 dr.leechiro16@gmail.com

June 2021

A Brighter View Day Program, Inc.

Amy Simons
44240 Fremont Blvd., Fremont, CA
925-430-4153
asimons@abrighterviewday.org
abrighterviewday.org

Compass

Nancie Allen 39488 Stevenson Pl., Ste. 109 Fremont, CA 510-380-5971 nancie.allen@compass.com

New York Life Insurance

Arvind Saxena 39650 Liberty St., Fremont, CA 510-377-2341 arvinds@ft.newyorklife.com

Top Flight Gymnastics

Paul Odze
5127 Mowry Ave., Fremont, CA
(510) 796-3547
info@topflightfremont.net
topflightfremont.net

July 2021

Home Helpers Home Care

Vishakha Salunkhe
49019 Feather Grass Terrace
Fremont, CA
412-251-3234
vish@homehelpershomecare.com
homehelpershomecare.com

Pulaski Tickets & Tours

Patrick Hartough 2190 Meridian Park Blvd., Ste. M Concord, CA 94520 (925) 676-2500 phartough@gmail,.com

August 2021

Columbia Allergy

Shelly Balkaran 3448 Mowry Ave., Fremont, CA 510-373-3000 shellyb@aa-clinic.com

FedEx Ground

Nazifa Hamidi 8333 Central Ave., Newark, CA 510-509-5359 nazifa.hamidi@fedex.com fedex.com

Kiwoba Speaks

Kiwoba Allaire 650-888-0399 kiwobaspeaks@gmail.com www.kiwobaspeaks.com

Momo & Kebab

Bhakta Thapa 37100 Fremont Blvd., Ste. K, Fremont 510-894-4267 momo&kebab@gmail.com www.momoandkebab.com

September 2021

Visiting Angels

Amma Akwabi-Ameyaw
39159 Paseo Padre Parkway, #110
Fremont, CA
(510) 284-0000
aakwabia@visitingangels.com
visitingangels.com/fremont



October 2021 Banter Bookshop

Amy Davis
3768 F Capitol Ave., Fremont, CA
510-579-5832
contactus@banterbookshop.com
banterbookshop.com

Gymboree Play & Music Fremont

Anny Chen
220 Fremont Hub Courtyard
Fremont, CA 94538
650-766-1485
owner.gymboreefremont@gmail.com
gymboreeclasses.com

My Good Brain

Danessa Mayo 3893 Fiano Common Fremont, CA 94555 510-497-0478 hello@mygoodbrain.org mygoodbrain.org

Own It Fitness LLC

Miguel Sandoval 38930 Blacow Rd, B1, Fremont, CA 510-946-7652 ownitfitnessllc@gmail.com ownmyfitness.com/

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NEW MEMBERS CONTINUED FROM PREVIOUS PAGE

November 2021 Mission Peak Sportsplex

Benjamin Musolf
4020 Technology Pl. Fremont, CA
510-651-2500
bjgoventures@gmail.com
missionpeaksportsplex.com

Zero Impact Solutions

Spiro Azkoul
3100 Airway Ave., Costa Mesa, CA
657-247-0000
sales@zi.solutions
www.zi.solutions

December 2021 Abjayon Inc.

Neeraj Datta 42808 Christy St., Fremont, CA 510-366-1751 neeraj@abjayon.com <u>abjayon.com</u>

Star One Credit Union

Elva Maciel-Harris
1080 Enterprise Way, Sunnyvale, CA
408-543-5202
service@starone.org
www.starone.org

January 2022 CMIT Solutions of Fremont

Yogish Subbaiah 39899 Balentine Dr., #200, Newark 510-399-4088 ysubbaiah@cmitsolutions.com cmitsolutions.com/fremont

Mission Peak Dental Care

Aparma Borole 39572 Stevenson Pl., Ste. 227 Fremont, CA 94539 510-790-0590 fremont@missionpeakdental.com

SpringHill Suites

Cristina Panaligan
46333 Fremont Blvd., Fremont, CA
510-929-3100
cristina.v.panaligan@marriott.com
marriott.com/sjcf

Are you interested in joining? To learn more: call us at (510) 795-2244 or visit our website at <u>fremontbusiness.com</u>





CALIFORNIA BUSINESS COMEBACK GUIDE

This guide, published by the Governor's Office of Business and Economic Development, gives businesses help in identifying new and existing state funding resources.

The guide lists the incentive name, type (grant, tax credit, rebate, tax incentive), the state authority in charge of the incentive, eligibility details, total money available, maximum award available, opening dates or deadlines, and most importantly, contact information.

The Business Investment Services (CalBIS) unit of GO-Biz is composed of a team of business development experts and specialists across the state with indepth insight on available resources, ongoing initiatives, and government programs that provide direct technical and financial assistance to businesses and economic development organizations. CalBIS provides a confidential tailored site selection service and an incentive navigation service to businesses at no cost. Additionally, the Permit Assistance unit provides comprehensive permit and regulatory compliance assistance statewide by serving as a central source of permit guidance. The Permit Assistance unit also works with local and regional permitting agencies to provide permit identification and regulatory compliance assistance at the local level.

Read the guide here.



GOVERNMENT AFFAIRS INTEREST FORM

The Fremont Chamber of Commerce advocates on behalf of our members and the Fremont community. As a Chamber, we strive to help members understand and navigate the ever changing government landscape and its effect upon the business community. Fill out this form to express your interest in communicating with the Fremont Chamber of Commerce Government Affairs Committee. Members may register to receive an email Advisory

about changing policies and legislation. Additionally, Public Policy Forums, held periodically throughout the year, provide opportunities for members to hear key industry leaders and policy makers discuss issues of critical importance to the business community.

Fill out the **FORM HERE**.

Subscribe to the Government Affairs Advisory email.

Below is a page from the California Business Comeback Guide.

BUSINESS DEVELOPMENT & BUSINESS SUPPORT							
INCENTIVE NAME	TYPE	AUTHORITY	ELIGIBILITY	TOTAL \$ AVAILABLE	MAX AWARD	TIMING	CONTACT
CALIFORNIA COMPETES GRANT *NEW*	STATE GRANT	STATE: GO-BIZ	QUALIFYING BUSINESSES	\$120,000,000 ONE TIME	\$36,000,0000	JAN 3 - JAN 24, 2022	EMAIL: CALCOMPETES@GOBIZ.CA.GOV PHONE: 916-322-4051
CALIFORNIA COMPETES TAX CREDIT (CCTC)	STATE INCOME TAX CREDIT	STATE: GO-BIZ	ANY BUSINESS	\$394,707,469 IN FY	20% OF TOTAL AMOUNT IN FY	JAN 2022 & MAR 2022	EMAIL: CALCOMPETES@GOBIZ.CA.GOV PHONE: 916-322-4051
CAPITAL INVESTMENT INCENTIVE PROGRAM (CIIP)	PROPERTY TAX REBATE	LOCAL	SPECIFIED MFG BUSINESSES	BASED ON ASSESSMENT	VARIES	ONGOING	EMAIL: <u>CALBIS@GOBIZ.CA.GOV</u> PHONE: 877-345-4633
CASF BROADBAND INFRASTRUCTURE GRANT	STATE GRANT	STATE: CPUC	TELEPHONE / WIRELESS BUSINESSES	\$300,000,000	\$5,000,000	JAN, 31, 2022	EMAIL: <u>CASF APPLICATION QUESTIONS@</u> <u>CPUC.CA.GOV</u>
ELECTRIC PROGRAM INVESTMENT CHARGE (EPIC)	STATE GRANTS	STATE: CEC	QUALIFYING ENERGY BUSINESSES	VARIES BY PROGRAM	VARIES BY PROGRAM	ONGOING	EMAIL: ERDD@ENERGY.CA.GOV
FILM & TV - SOUNDSTAGE TAX CREDIT *NEW*	STATE TAX CREDIT	STATE: GO-BIZ-CFC	ELIGIBLE PROJECTS	\$150,000,000 ONE TIME	\$12,000,000 (SEASON/FILM)	PENDING	EMAIL: SOUNDSTAGEINCENTIVE@FILM. CA.GOV
FILM & TV - TAX CREDIT 3.0	STATE TAX CREDIT	STATE: GO-BIZ - CFC	QUALIFYING MOTION PICTURES	\$410,000,000 IN FY	VARIES BY APPLICANT TYPE	JAN & MAR 2022	EMAIL: INCENTIVEPROGRAM3@FILM.CA .GOV

NEW COMPOST & RECYCLING LAW

What Does it Mean for Your Business?

On January 1, 2022, a new California state law (SB 1383) went into effect to keep compostable materials out of landfills, including food scraps, paper, cardboard, and plant trimmings. The purpose is to prevent the production of methane, formed when compostable materials end up in landfills. Methane is a potent greenhouse gas and contributor to *Businesses that self-haul, back-haul, or climate change.

In Fremont, the law is implemented under Alameda County's Organics Reduction and Recycling Ordinance, through a partnership between Republic Services, StopWaste, the City of Fremont, and the Alameda County Environmental Health Department. It replaces and expands on the Mandatory Composting and Recycling Ordinance that has been in place in Alameda County since 2012.

As of January 1, 2022, businesses, institutions, nonprofits, and multifamily property owners/managers must:

- Subscribe to compost/organics and recycling collection service*
- Contact Republic Services at 510-657-3500 to order service if you don't already have it.
- Provide color-coded and labeled compost and recycling containers wherever there's a garbage bin (not required in restrooms).
- Sort materials into the correct bins
- Educate employees, contractors, and tenants about the rules at least

- annually as well as after move-in and before move-out.
- Check bins periodically, and provide feedback if items are found in the wrong bins.
- Certain food generating businesses must donate surplus edible food to food recovery (rescue) organizations or services instead of composting it.

share collection service with a neighboring business, must document their alternative arrangements and request a Certification of Recycling Service (CRS). To apply for a CRS or see if your site qualifies for a waiver due to minimal generation of food scraps or insufficient space for additional collection bins, visit StopWaste.org/Rules.

Free support is available to help with compliance:

- Technical assistance to determine service needs, set up indoor colorcoded and labeled bins, establish a food donation program, train staff and tenants, & more.
 - StopWaste.org/Request-Help
- Free indoor green bins (up to \$500 in value per approved site), stickers to label bins, a sign-maker tool, training videos, & more.
 - StopWaste.org/Rules-Resources

For more information, visit StopWaste.org/Rules (English) or StopWaste.org/Rules-Languages (Chinese, Korean, Spanish, Vietnamese).





MARCH 10 WEBINAR: RECYCLING & **COMPOSTING AT WORK**

Not sure how to recycle and compost at your business or nonprofit? Staff confused about what goes where? Join this webinar on March 10, 3-3:45 PM, for guidance on how to comply with current requirements while streamlining your operations and realizing potential savings.

Using examples from local businesses, the webinar will cover:

- How to order & adjust collection service
- Indoor bin setup
- Free materials including stickers and indoor green bins
- Free on-call help: what to expect & how to sign up
- Your questions!

Register now. For more information visit www.StopWaste.org/Rules.

Can't make the webinar? A recording will be posted at the link above.



YOU'RE INVITED!

MARCH MEMBER MIXER

JOIN US AS WE GET READY FOR SPRING WITH OUR FIRST IN PERSON MIXER OF 2022!

CATERING BY VINTAGE CATERING

Fremont Chamber of Commerce 39488 Stevenson Pl., Ste. 100

Wednesday, March 9, 2022 5pm-7pm





APPLICATIONS ARE OPEN FOR THE CHAMBER'S SUMMER EVENTS: FREMONT STREET EATS, BURGER & BREW FEST, FESTIVAL OF THE ARTS

Participating in a business marketplace booth is an exclusive benefit for Fremont Chamber members! Our summer events, Fremont Street eats, the Fremont Burger & Brew Fest, and the Fremont Festival of the Arts, draw hundreds of engaged and attentive visitors to Fremont. You are invited to apply for a booth at one or all of these events.

Fremont Street Eats

Fremont Street Eats is a weekly food truck event held at the Downtown Event Center Plaza in Fremont every Friday from May through October, with gourmet food trucks from the Food Truck Mafia. Fremont Street Eats starts May 6, 2022. Fremont Street Eats website

Member Space Application

Fremont Burger & Brew Fest

The Burger & Brew Fest was created to celebrate the variety of craft breweries in northern CA. The 7th annual event will be held on May 21st, 2022 and feature sampling from bay area breweries, mouthwatering burgers and sliders, gourmet snack vendors, local business booths, art and craft vendors, and live entertainment, including The Burger Throwdown - a burger cooking competition.

Burger & Brew Fest website Member Booth Application

Fremont Festival of the Arts August 6 & 7

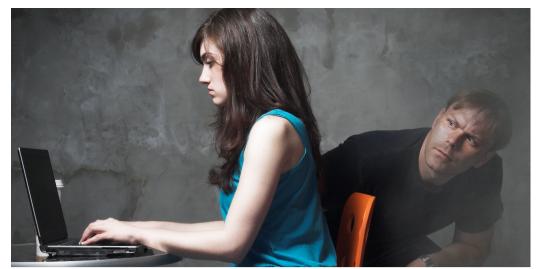
The Fremont Festival of the Arts is the largest free street festival west of the

Mississippi. It attracts over 300,000 people annually and has activities and entertainment for the entire family.
Featuring: hundreds of top-quality arts & crafts booths; unique services and special deals on products in the Business Marketplace; artisanal prepackaged food in the Gourmet Marketplace; food booths benefiting local non-profits; food trucks galore; beer, wine, hard ciders, margaritas in branded keepsake glasses; and more!

Fremont Festival website

Member Booth Application

Participation is a benefit of being a Fremont Chamber member. Want to learn more about joining? Email Napoleon.



CYBERSECURITY THREATS & SMALL BUSINESSES

ARTICLE PROVIDED BY SBA.GOV

Cyber-attacks are a growing threat for small businesses and the U.S. economy. According to the FBI's <u>Internet Crime</u>
<u>Report</u>, the cost of cybercrimes reached \$2.7 billion in 2020 alone.

Small businesses are attractive targets because they have information that cybercriminals want, and they typically lack the security infrastructure of larger businesses.

According to a recent SBA survey, 88% of small business owners felt their business was vulnerable to a cyber-attack. Yet many businesses can't afford professional IT solutions, have limited time to devote to cybersecurity, or they don't know where to begin.

Common threats

Cyber-attacks are constantly evolving, but business owners should at least be aware of the most common types.

Malware - Malware (malicious software) is an umbrella term that refers to software intentionally designed to cause

damage to a computer, server, client, or computer network. Malware can include viruses and ransomware.

Viruses - Viruses are harmful programs intended to spread from computer to computer (and other connected devices). Viruses are intended to give cybercriminals access to your system.

Ransomware - Ransomware is a specific type of malware that infects and restricts access to a computer until a ransom is paid. Ransomware is usually delivered through phishing emails and exploits unpatched vulnerabilities in software.

Phishing - Phishing is a type of cyberattack that uses email or a malicious website to infect your machine with malware or collect your sensitive information. Phishing emails appear as though they've been sent from a legitimate organization or known individual. These emails often entice users to click on a link or open an attachment containing malicious code. After the code is run, your computer may become infected with malware.

Cybersecurity best practices

Train your employees - Employees and emails are a leading cause of data breaches for small businesses because they are a direct path into your systems. The Department of Homeland Security's "Stop.Think.Connect" campaign offers training and other materials.

Use antivirus software and keep it updated - Make sure each of your business's computers is equipped with antivirus software and antispyware and updated regularly. Configure all software to install updates automatically.

Secure your networks - Safeguard your Internet connection by using a firewall and encrypting information. If you have a Wi-Fi network, make sure it is secure and hidden. Password-protect access to the router.

Use strong passwords - Using strong passwords is an easy way to improve your cybersecurity. Use different passwords for your different accounts. A strong password includes: 10 characters or more; At least one of each of the following: uppercase letter, lowercase letter, number, special character

Multifactor authentication - Multifactor authentication requires additional information (e.g., a security code sent to your phone) to log in.

Back up your data - Regularly back up the data on all computers. Back up data automatically if possible, or at least weekly, and store the copies either offsite or on the cloud.

Control physical access - Prevent access or use of business computers by unauthorized individuals. Laptops can be particularly easy targets for theft or can be lost, lock them up when unattended. Make sure a separate user account is created for each employee.